

#### The Objective

Raise awareness about the benefits of breastfeeding and state-sponsored support programs for mothers

## **Key Results**

Exceeded CTR by 200%

**Improved** 

Site Engagement

#### The Difference — IntentKey®

Our patented AI understands and indexes billions of pages, so we know **real-time intent** on **every page** and **every ad**.

By combining this knowledge, campaign conversion data, and updates every 5 minutes, we reach the most relevant audiences at the right moment — all without the use of cookies.

### **Campaign Intent Signals**

- Pump Brands
- Sterilized Milk
- · Latching on Correctly
- Baby Names
- Nursery Furniture
- Baby Milestones
- Work After Baby
- · Deals at CVS
- Earning Extra Income



# New & Expecting Moms Receive Educational Support From State

One innovative state decided to partner with Inuvo to raise awareness of their breastfeeding education and support programs among **expectant and new moms**, concentrating on **African American and Hispanic** minority groups.

IntentKey® built the optimal audience by analyzing the state's most **engaged site traffic** and using interests discovered for each of these audience groups:

- Expectant Moms
- · New Moms
- · Those Who Quality for WIC
- Open to Breastfeeding

Inuvo was able to efficiently reach individuals **most in need** of the state's support program. The campaign began with video for **upper funnel awareness**, followed by display ads to nurture those users to the site to learn more.

This approach generated a CTR rate that beat the client's goal by **double on display and video**, while also **increasing** overall site engagement (time on site *and* pages visited).